

# Godrej Agrovet Limited – At a Glance

**₹ 9,374 Crore**

Total revenues

Growth of **12.9%** y-o-y

**₹ 630 Crore**

EBITDA (in FY 2022– 23)

**11%** 10 Years CAGR

**13%**

10 Years Revenue  
CAGR

**₹ 967 Crore**

Cash generated from  
operations in FY 2022-23

**AA (Stable)**

ICRA Long-term rating

**60 +**

Pan India  
manufacturing units  
across businesses

**Largest Feed**

Player in India with 30+  
Manufacturing Plants

**1 bag**

Of animal feed sold  
every second

**17%**

Cattle Feed volume  
CAGR over the last  
2 years

**Largest Crude  
Palm Oil**

Producer in India

**Strong  
R&D  
Capabilities**

**~2,15,000 HA**

Potential area for  
plantation

**73%**

Energy utilization from  
Clean Renewable  
Sources

**100,000 +**

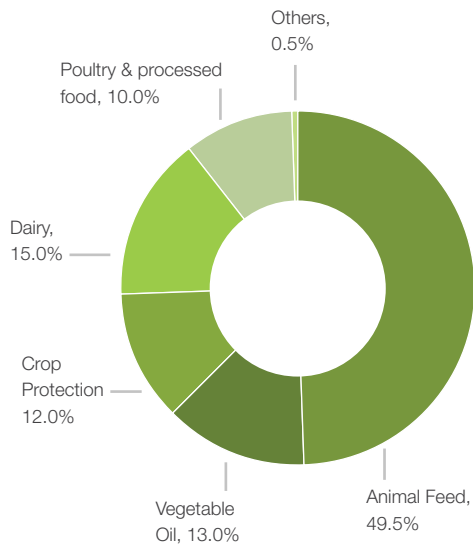
Farmers were  
supported through  
various initiatives

**Water Positive**

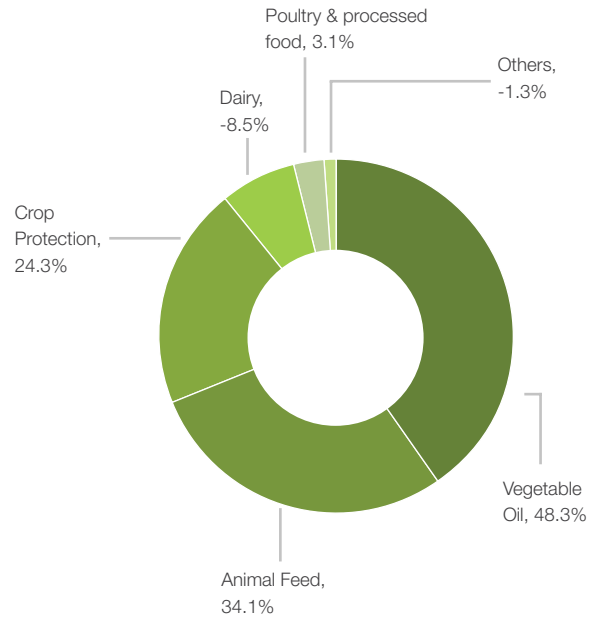
**7x** Water Conservation

# Financial Highlights – At a Glance

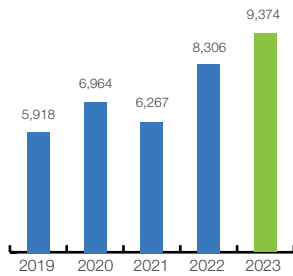
### Segmental Revenue (%)



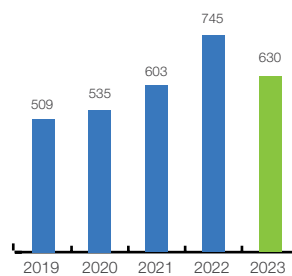
### Segmental Results (%)



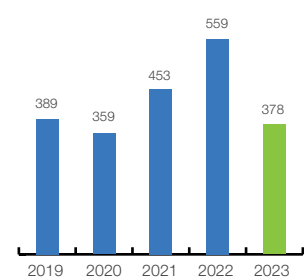
### Total Revenue in ₹ Crore



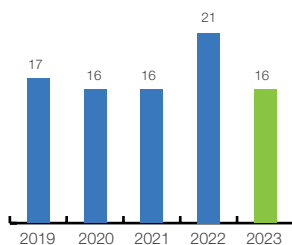
### EBITDA in ₹ Crore



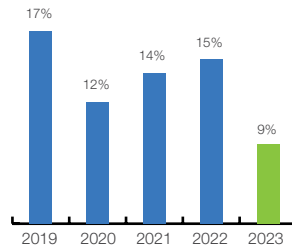
### Profit Before Tax in ₹ Crore



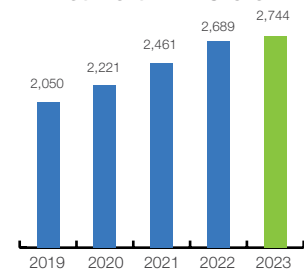
### Earning Per Share in ₹



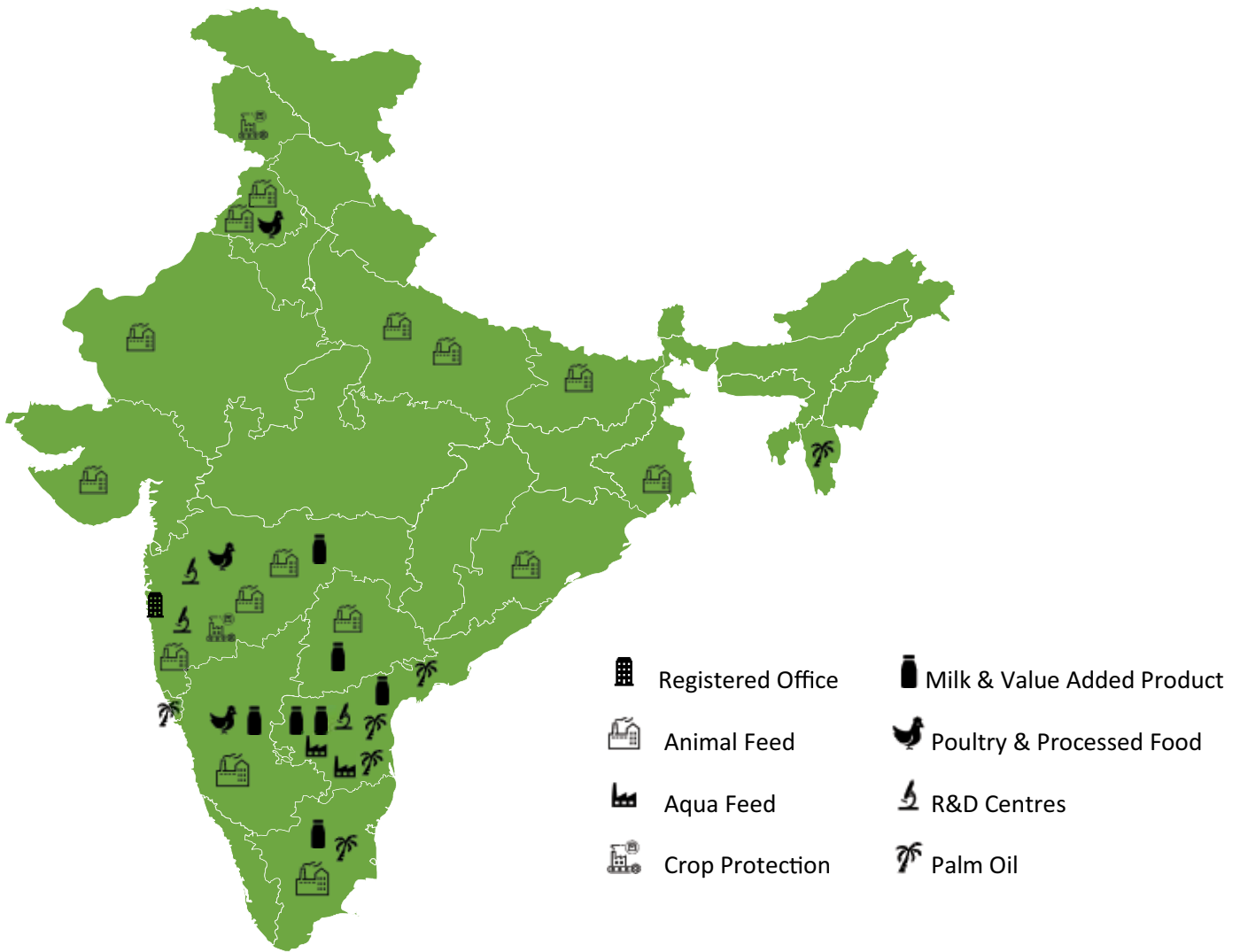
### Return on Capital Employed (%)



### Net Worth in ₹ Crore



# Geographical Footprints



## Widespread Manufacturing Footprint

- 30+** Manufacturing plants for Animal Feed
- 6** Palm Oil Mills
- 4** Manufacturing facilities for Crop Protection
- 3** Processing facilities for Poultry
- 10** Milk Processing units for Dairy

## Well-entrenched Distribution Network

- 6,200** Distributors for Animal Feed
- 6,600** Distributors for Crop Protection
- 3,300** Distributors for Milk & Milk Products
- 400** Jersey Brand Outlets

# Awards & Certification

**Godrej Agrovet won a prestigious India Risk Management Award presented by CNBC-TV18 and ICICI Lombard for excellence in risk management practices**



**Godrej Agrovet's Oil Palm Business awarded a verification certification under the Indian Palm Oil Sustainability (IPOS) Framework**



**INDIAN PALM OIL SUSTAINABILITY FRAMEWORK (IPOS)**  
*Journey Towards Sustainable Palm Oil Production and Trade*

- First in the country to be awarded a verification certificate under IPOS framework
- Certification is issued by Control Union, an independent international certification body, in recognition of the sustainable practices adopted by oil palm business
- The IPOS Framework established by the Solvent Extractors' Association of India with assistance from Solidaridad, the ICAR-Indian Institute of Oil Palm Research (IIOPR), and the Society for Promotion of Oil Palm Research and Development (SOPOPRAD)



# Awards & Certification

## 13<sup>th</sup> Exceed Occupational Health and Safety Award 2022

- **GOLD AWARD**  
5 Plants from Animal Feed, Godrej Tyson Foods Limited, Creamline Dairy Products Limited
- **SILVER AWARD**  
2 Plants from Animal Feed and Aqua Feed

## Grow care India Occupation Health and Safty Award

- **GOLD AWARD**  
2 Plants from Animal Feed and Aqua Feed



# Our R&D Capabilities



## Nadir Godrej Centre for Animal Research & Development (NGCARD)

- Explore full genetic potential of the animals through nutrition
- Improving productivity of livestock
- Optimize cost of poultry meat, eggs and milk
- Value addition in agricultural by-products
- Explore newer protein rich ingredients
- Team of veterinary scientists leads activities with State of art farms and laboratories

R&D Centre at Nashik supporting Cattle, Broiler and Layer Feed Research



## Aqua Feed R&D Centre

- Develop high quality, scientifically supported products for Aqua farmers
- New product development for region specific and varieties of Shrimp and Fish Feed and AHC
- Dissemination of best aquaculture practices to farmers

R&D Centre at Hanuman Junction for Aquaculture Research



## Adi Godrej Centre for Chemical Research & Development

- Equipped for New Product Generation, Process Optimization and Scale-up, and Product Lifecycle Management
- Supported with advanced analytical instruments and sophisticated process safety infrastructure
- It will further augment our chemistries and capabilities making us an attractive partner for the Contract Development and Manufacturing (CDMO)

R&D Centre at Rabale, Maharashtra for Chemical Research



## R&D Initiatives in Oil Palm business

- Nurseries for seedlings
- R&D Farm (40 acres)
- Plantation experiments such as Precision agriculture and plant Nutrition
- Diagnostics Lab
- Soil & Leaf analysis
- Microbiology Lab
- Oil Mill Pilot plant
- Biomass Valorization